

MCG To Acquire Digital Communications



Released on: January 29, 2010, 2:55 am

Author: [Midwest Communications Group, Inc.](#)

Industry: [Telecommunications](#)

Acquisition Extends MCG Product Line to include NEC Systems.

URBANA, IL and DANVILLE, IL January 29, 2010 – [Midwest Communications Group, Inc. \(MCG\)](#) and [Digital Communications Inc. \(DCI\)](#) today announced that the companies have signed a definitive agreement under which [\(MCG\)](#) will acquire the assets of privately held DCI, a Factory Authorized Dealer and Authorized Distributor of [NEC](#) Telephone systems. Digital Communications, Inc. has been in business since 1979 with offices in Danville and Champaign and technicians covering Central IL and West Central IN

Digital Communications is a strategic addition to MCG's Business Division. The acquisition will extend MCG's product inventory and increase the company's client base. NEC carries complete communications solutions that focus on the needs of intermediate-sized businesses, especially businesses that are expanding both in physical growth and in communications requirements.

MCG will build upon DCI's customer relationships by offering an expanded line of communications solutions including voice and data

networks, internet access, computer networking, wireless networking and bill auditing. Terms of the transaction were not disclosed but most of the DCI staff will be re-hired and the new division will operate under the DBA of Digital Communications MCG.

"The addition of NEC will complete MCG's product line allowing us to provide comprehensive communication solutions for our existing clients" said Stan Mercer, President of MCG. "DCI's solutions, talent and customers complement MCG's business and extend our ability to deliver compelling products and services to all our customers. NEC products and services are designed to target the small-to-medium business needs and still maintain a business' basic need to lower costs. It's a natural fit with our corporate objective of delivering improved service with lower cost. This acquisition will strengthen MCG as a leading provider of business communications services in Illinois and Indiana."

"This is a milestone for our company and we look forward to further growth as we capitalize on the synergy created by the acquisition of Digital Communications," said Gary Jacobson, Vice President and General Manager of MCG. "DCI's 30+ years and their reputation for dependable customer service combined with NEC's innovative products, widely recognized brand and world class support make this acquisition a perfect fit while creating exciting growth opportunities for us, our customers and our employees. We look forward to working with the DCI team to ensure a rapid and seamless transition."

Contact Information:

Midwest Communications Group, Inc.
Gary Jacobson
1910 N. Federal Drive, Suite #111
Urbana, IL 61801
217-344-5678

~~~~~

Press release distributed via EPR Network (<http://express-press-release.net/submit-press-release.php>)